- THEREPUTATIONS
- AGENCY



Today's speakers



Niamh Boyle
CEO & Founder



Jennifer ScottManaging Director



David Ó'SíocháinDirector of Communications

Today's agenda

- 1. Welcome and Introduction:
 The Reputations Agency
- 2. The 2024 Ireland Sustainability Index: Key Findings
- **3. Insight One:**Making a Difference Matters
- **4. Insight Two:**The Winning Sustainability-Enterprise Formula
- **5. Case Studies:**Three Sustainability Exemplars in Ireland
- 6. The 2024 Ireland Sustainability Index: Top 100 Rankings

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- REPUTATIONS
- AGENCY

We are a strategic reputation, communications and public relations agency, established in 2004.

We partner with our clients to audit, build and activate brand, purpose and reputation strategies.

We have been the exclusive Irish Associate to The RepTrak Company since 2009 – the respected global thought leader in reputation with 25 offices worldwide.

We are part of WPP's Global Wunderman Thompson Network.



The Reputations Agency Purpose Why we Exist

To be trusted partners in harnessing the power of reputation for client transformation and growth.

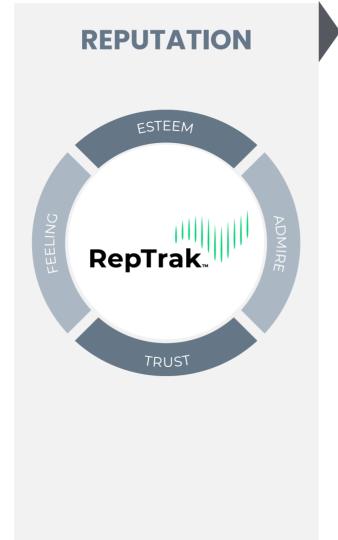
The Importance of Reputation

TOUCH POINTS

Direct experience

What the company communicates

What others say





Benefit of the doubt

Buy

Recommend products / services

Recommend the company

Work for

Welcome into the community

Invest

BUSINESS RESULTS

Support new product introductions

Reduce risk of increased regulations

Ability to charge price premiums

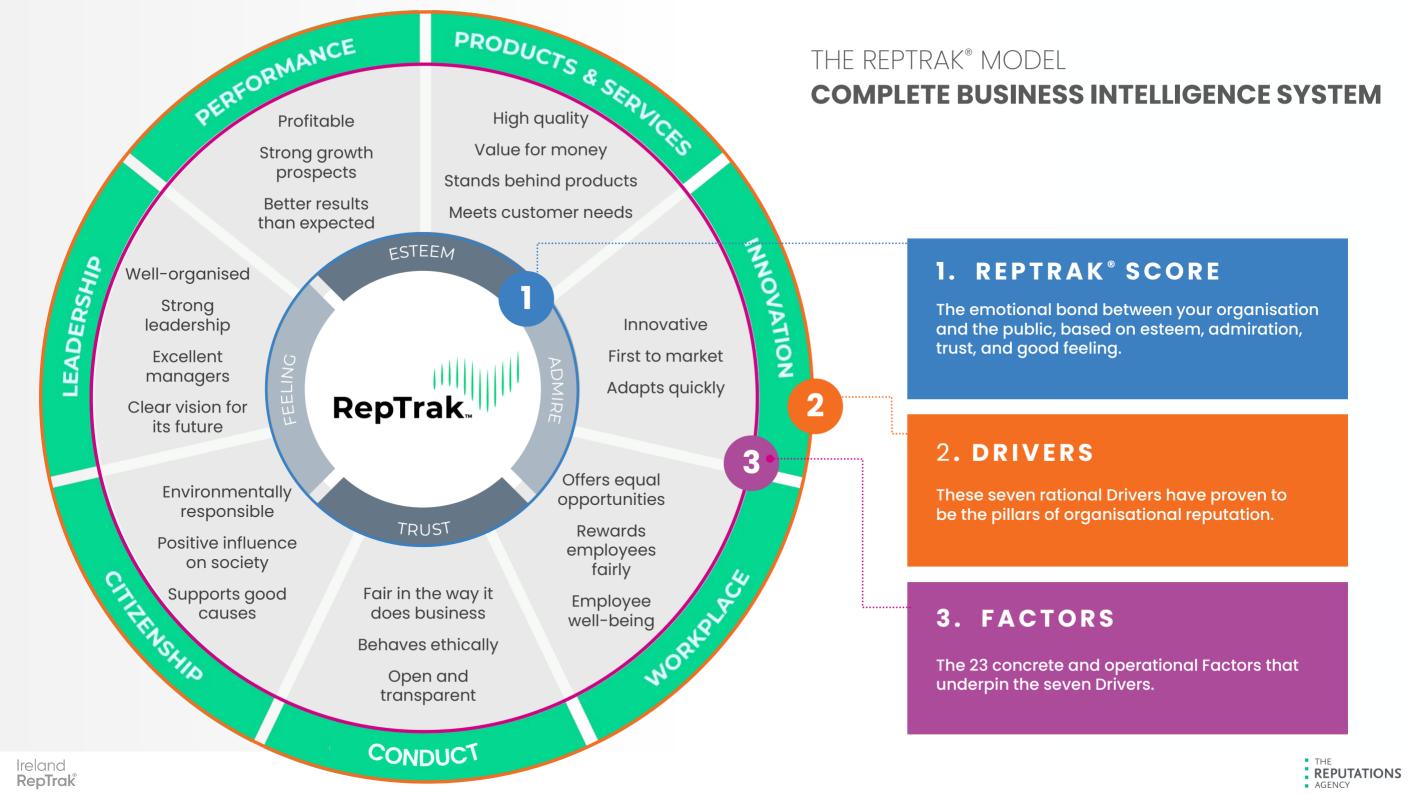
Recruit and retain top talent

Support post-crisis recovery

Reduce cost of capital

Support entry into new markets





The RepTrak® Platform Deliverables

Platform Data

On-demand cloud-based reputation data

- Direct online access to the latest data
- Global gold standard reputation measurement
- Metrics include reputation, brand insights, and more
- Benchmarked against your competitors, partners, or exemplars
- Continuous year-round tracking
- Updated monthly

The Reputations Agency Senior Advisory

Strategic guidance from experts at The Reputations Agency

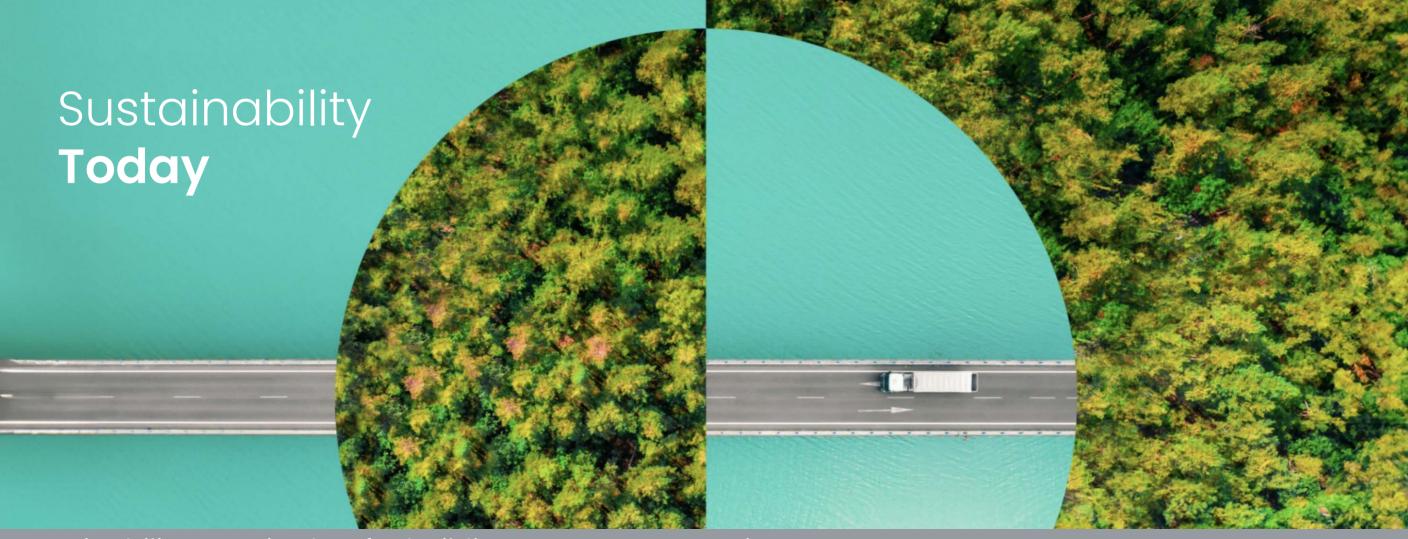
- Strategic partner committed to your success
- Expert perspective on your reputation and your local market
- **Unbiased** and actionable recommendations to protect and build reputation
- Ongoing client support and training
- Integration of custom data and insights from the annual Ireland RepTrak Study.





Ireland RepTrak®

Surveying the Sustainability of organisations in Ireland

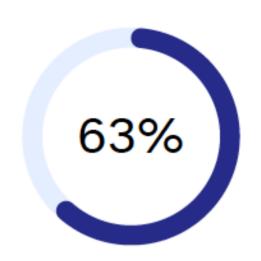


Sustainability remains key for building a strong Reputation.

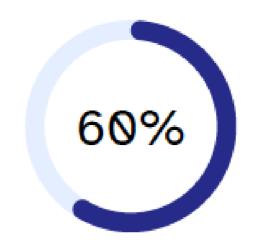
The public DOES care about Sustainability, but they see it as bigger than conventional measures of E, S, and G. Our data indicates that Sustainability today is seen by the public as a broad commitment to being a good corporate citizen across multiple aspects of the business

Organisations who advance Sustainability also get rewarded by more positive public perceptions of their commercial or enterprise activities. This halo effect is significant.

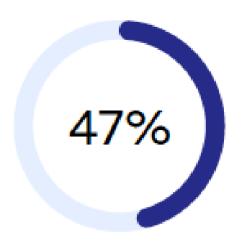
The Halo Effect - Green Actions, Golden Reputations



Q2 2024 IMPACT OF SUSTAINABILITY ACTION ON PERCEPTIONS OF PRODUCTS & SERVICES - GLOBAL AVERAGE



Q2 2024 IMPACT OF SUSTAINABILITY ACTION ON PERCEPTIONS OF LEADERSHIP - AMERICAS



Q2 2024 IMPACT OF SUSTAINABILITY ACTION ON PERCEPTIONS OF LEADERSHIP - EMEA

In their 2024 Global RepTrak Study, our partners at The RepTrak Company asked this question of respondents in multiple countries: "If a company takes action on sustainability, does it worsen, improve, or make no difference to how you view the company's key business areas?"

The findings revealed that perceptions of sustainability impact assessments of other dimensions of the business.





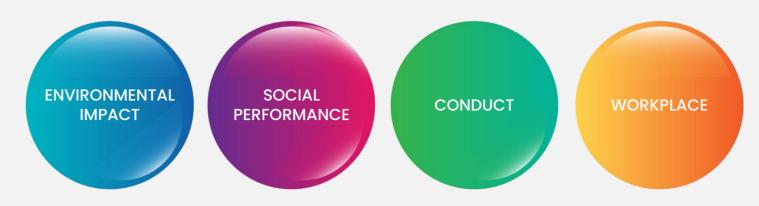


Approach

In field: January 2nd - March 11th 2024

Survey of 5,500 informed members of the public who provided their perceptions of the sustainability of 100 prominent organisations in Ireland.

Assessing organisational performance against four sustainability categories:



Areas of Investigation

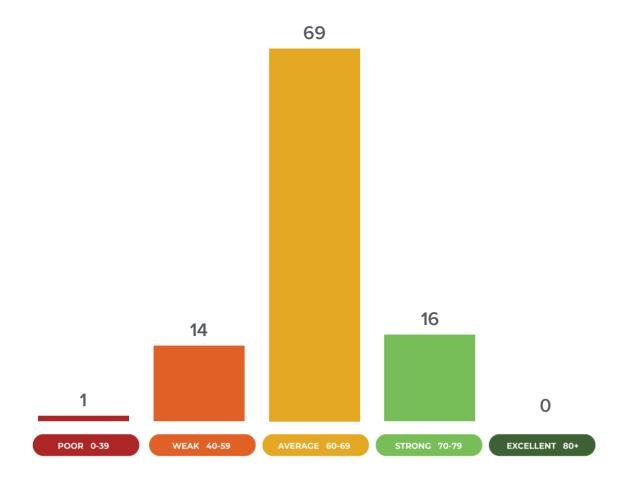
Areas of investigation					
ENVIRONMENTAL IMPACT	SOCIAL PERFORMANCE	CONDUCT	WORKPLACE		
Acts responsibly to protect the environment.	Supports good causes.	Behaves ethically.	Rewards employees fairly.		
Works to protect and restore biodiversity and ecosystems.	Has a positive influence on society.	Is fair in the way it does business.	Demonstrates concern for the health and well-being of its employees.		
Works to reduce waste and reuse and recycle materials and water throughout its business operations.	Improves the lives of people and their communities.	Open and transparent.	Offers equal opportunities in the workplace.		
Works to prevent and control any pollution to land, air, or water that may occur as a result of their business actions.	Makes a positive economic contribution to society and supports local communities.	Manages its supply chain in a responsible and transparent manner.			
Maximises its energy efficiency and use of renewable energy.					



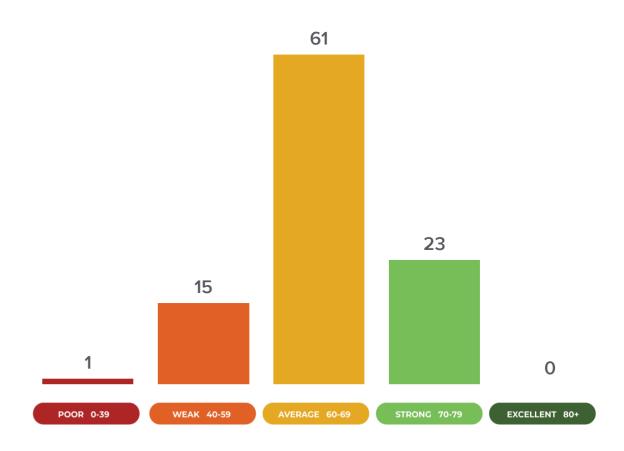


2023

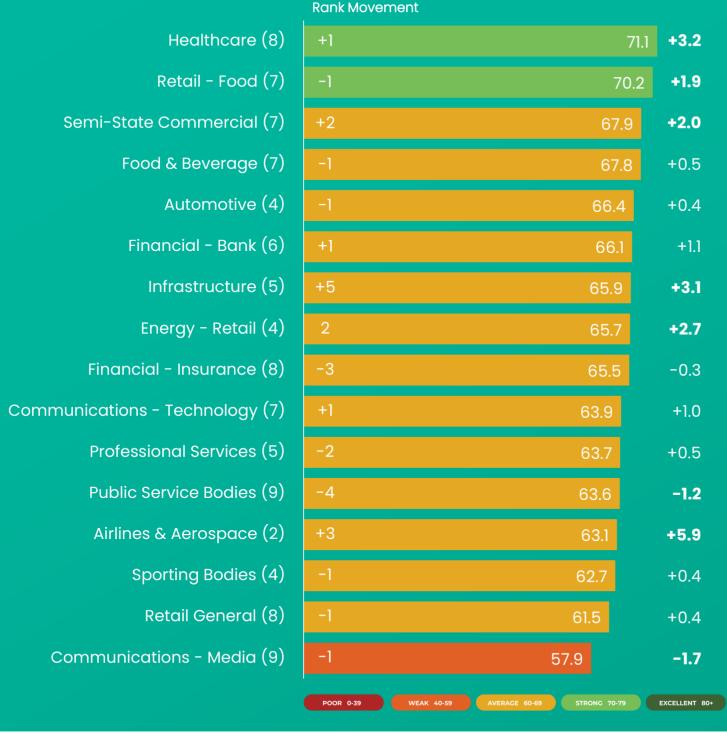
Just 16 companies have a strong sustainability score



202423 companies have a strong sustainability score







Ireland Sustainability Index 2024 Sector Ranking

Six sectors improve this year while two decline.

Annual Average Sustainability Score



Source: Annual Ireland RepTrak* 2024

Sectors in the top ten

2023	NO OF ORGANISATIONS	2024	NO OF ORGANISATIONS
Public Service Bodies	3	Healthcare	3
Food & Beverage	2	Retail - Food	2
Retail - Food	2	Public Service Bodies	2
Semi-State Commercial	1	Y Food & Beverage	1
- Automotive	1	Semi-State Commercial	1
financial - Bank	1	🏛 Financial - Bank	1

Pillar Impact on Sustainability Score



SOCIAL PERFORMANCE

CONDUCT

WORKPLACE









ENVIRONMENTAL IMPACT

SOCIAL PERFORMANCE

CONDUCT

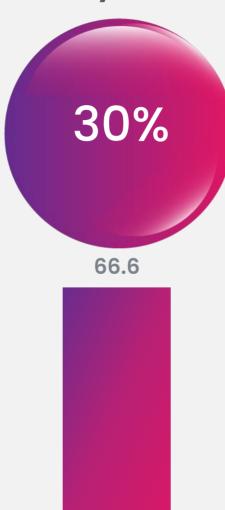
WORKPLACE

Pillar Impact on Sustainability Score





61.1











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Insight 1:
Making a
Difference Matters

Meeting ESG KPIs

EU Corporate Social Responsibility Directive (CSRD)



UN Sustainable Development Goals



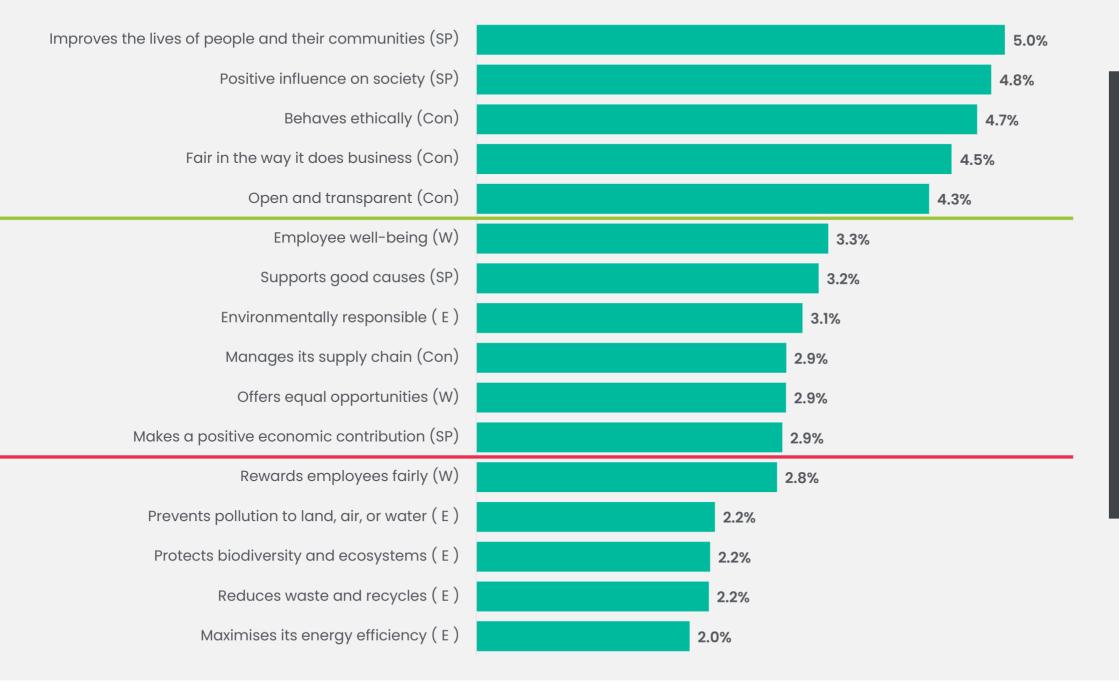


Today, most large organisations now have a host of ESG mandates to fulfill. In particular, the EU Corporate Social Responsibility Directive (CSRD) has extended and formalized ESG reporting for all large companies and many SMEs.

The process of understanding these KPIs, implementing initiatives in response, measuring their impact, and reporting on that impact, can absorb a lot of organisational effort and resources.

Does this mean that those organisations who excel on their sustainability KPIs are going to be rewarded with positive public perceptions? The answer is, unfortunately, probably not.

Reputation Factors by Importance - 2024



Our Driver analysis
allows us to see how
important each
individual
Sustainability Factor is
to overall Reputation.

Just like the Pillars, some are more important to driving the public's perceptions of Sustainability than others.

Organisations must both deliver on ESG KPIs and make the link between these and meaningful outcomes for people.

Ireland **RepTrak**®

Insight 2:

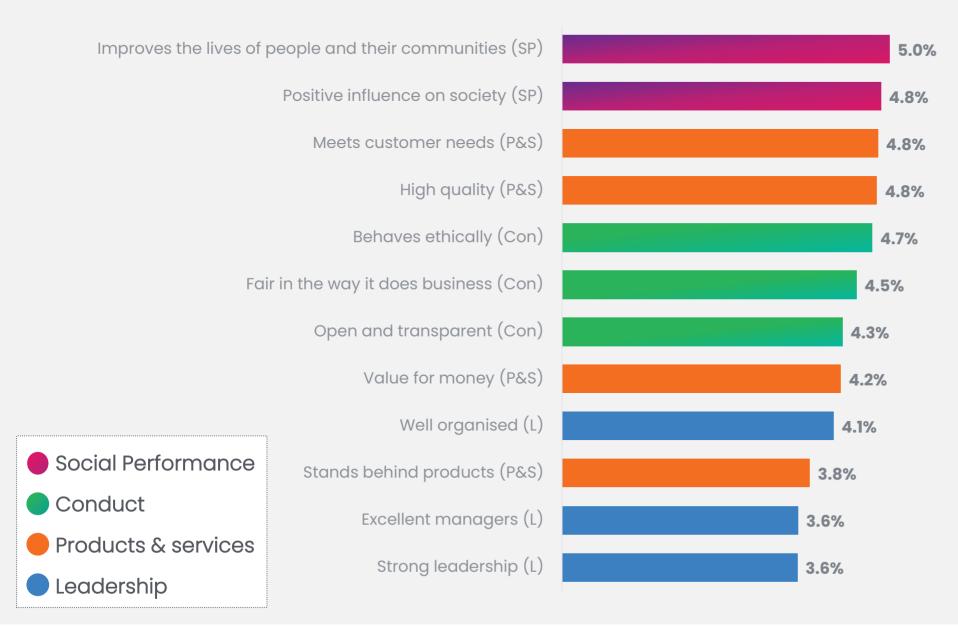
The Winning Sustainability-Enterprise Formula





While we know that sustainability drives 53% of overall Reputation, what we see is that the organisations that are Sustainability exemplars also perform well on key Enterprise metrics – and that a special combination of excellence across both Sustainability and Enterprise measures drives the strongest Reputations.

Reputation and Sustainability Factors by Importance - 2024

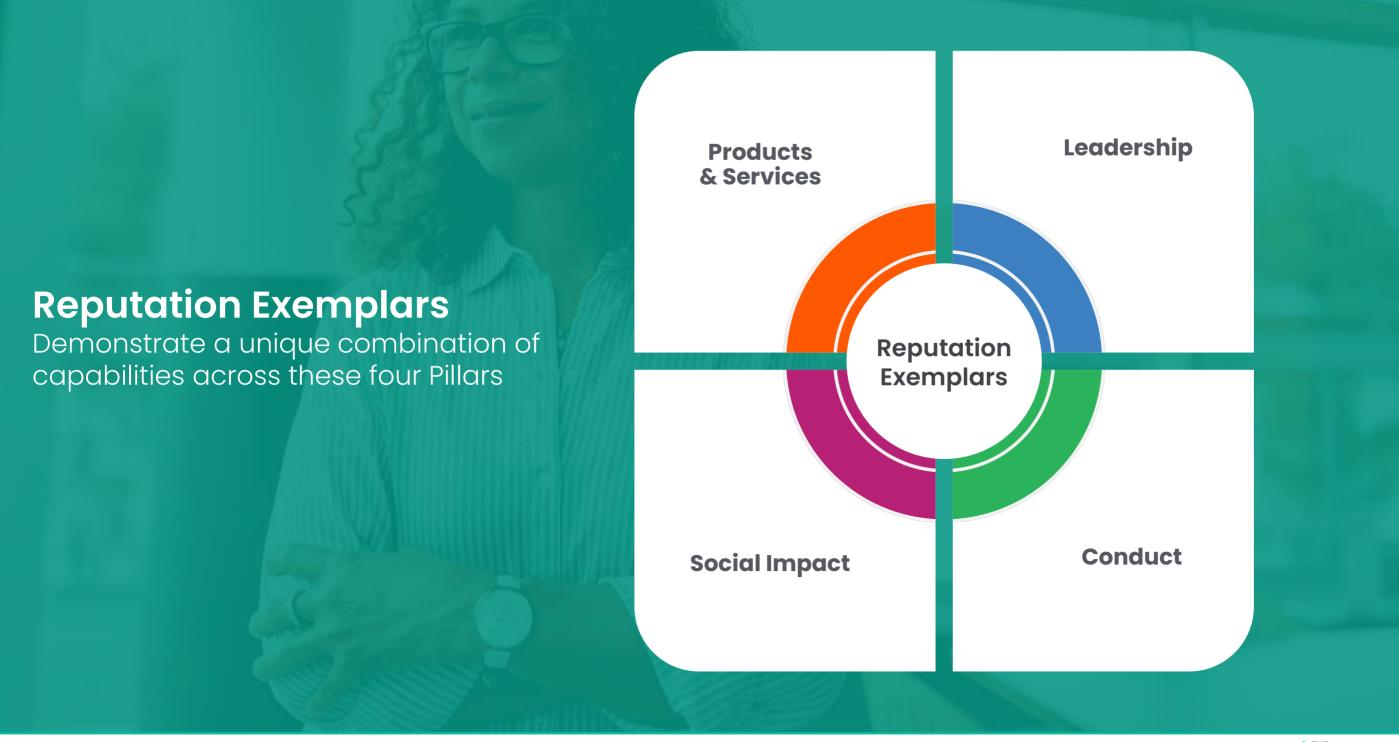




We conducted an analysis across 30 Enterprise and Sustainability Factors to identify the most important drivers of Reputation overall. Here are the top 12.

As you can see, there is a very good mix of Sustainability and Enterprise Factors in the top 12.





Reputational Vulnerabilities

High importance, low performance

Reputational Strengths

High importance, high performance

How Well are Organisations Performing?

Mapping the performance vs. the importance of each of the 12 Factors shows where the 100 organisations perform best and less well.



OOR 0-39 WEAK 40

AVERAGE 60-69

STRONG 70-

E

PRIORITY AREA FOR IMPROVEMENT LEVERAGE

Improves the lives of people and their communities (SP)

Behaves ethically (Con) •

Open and transparent (Con)

Value for money (P&S)

Excellent managers (L)

Positive influence on society (SP)

Meets customer needs
(P&S)
High quality (P&S)

Fair in the way it does business (Con)

• Well organised (L)

• Stands behind products (P&S)

Strategic Imperatives

Products & Services
Factors are positively
perceived.

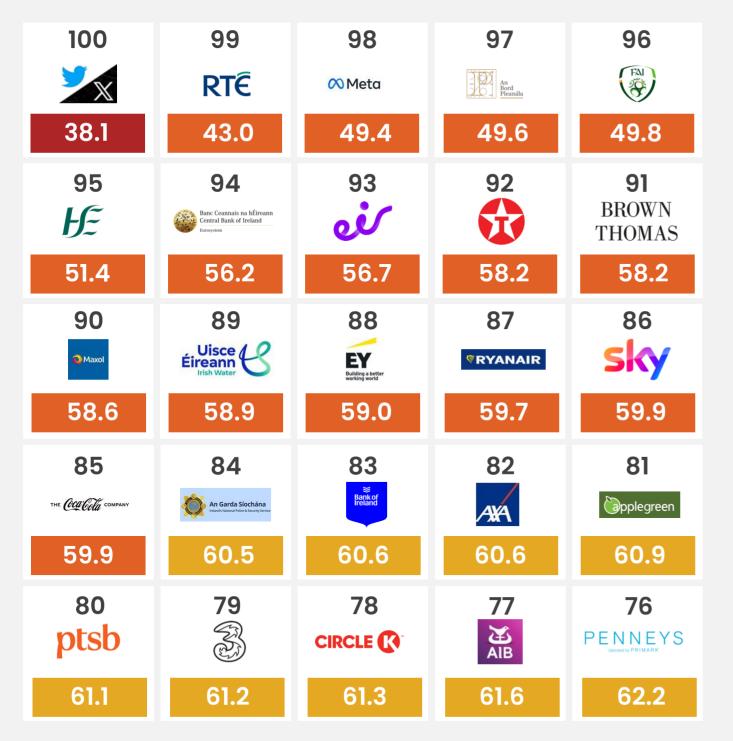
There is opportunity for improvement across
Conduct and
Leadership Factors, in particular

- Social Performance
- Conduct
- Products & services
- Leadership

Strong leadership (L) •

Sustainability Index 2024 Top 100 Ranking

Ireland Septrak 150 NEARS OF REPUTATION



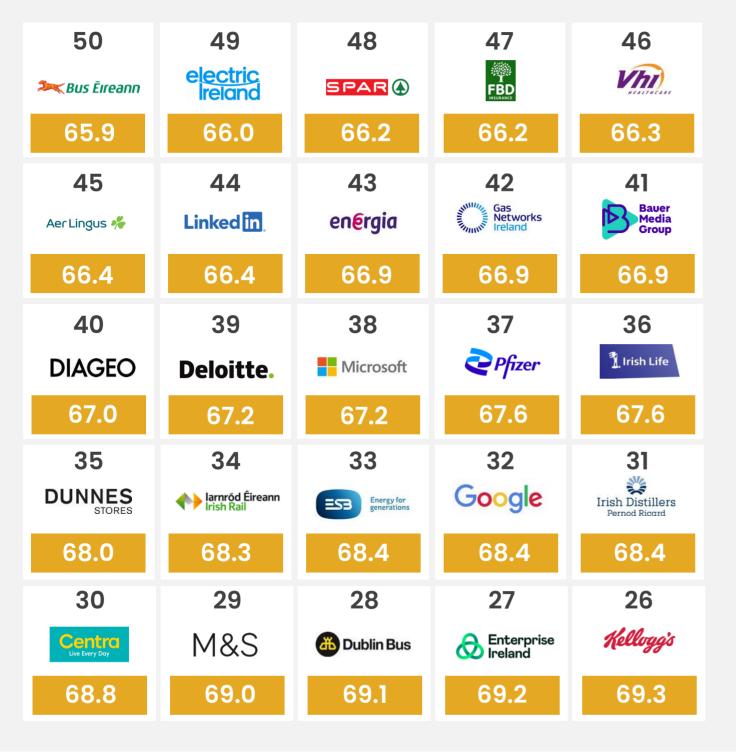


Ranked 100 - 76





Ranked 75 - 51





Ranked 50 - 26





Ranked 25 - 11



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POOR 0-39

WEAK 40-59

AVERAGE 60-69

STRONG 70-7

EXCELLENT 80+



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